

TS462

TS462 Sales in SAP S/4HANA - Academy Part II

Learning outcomes

This course will prepare you to:

- Gain a detailed knowledge of using the functions and customizing settings of Pricing, Billing, Shipping and Cross-Functional Topics in S4HANA Sales

Contenido

Pricing

- Condition technique for the definition and maintenance of prices, surcharges, and discounts
- Using prices and other conditions in sales documents
- Introduction in Condition Contract Management

Billing

- Controlling billing documents
- Creation forms and settlement forms for billing documents
- Billing plans and down payments
- Revenue account determination features of the SD-FI interface

Delivery processes and customizing

- Controlling outbound deliveries
- The Goods Issue Process based on the outbound delivery
- Processes and Functions based on the elivery with Embedded EWM

Cross Functional Topics

- Impact of Organizational Structures
- Modifying Copy Control
- Set up Text Control
- Set up Output
- Get an overview of performing system modifications and using enhancement technology

Certification examination for SAP Certified Application Associate

🌐 Available in Español

Pre-requisitos

Básicos

[TS460](#) Sales in SAP S/HANA Academy Part I or knowledge of the detailed courses S4600, S4605 in S4HANA Sales

Recomendado

none

Audiencia

Application Consultant

Business Analyst

Solution Architect